

# IPS vs OEM

## There's Really No Comparison

### IPS Compatible Toner vs OEM Toner

	IPS	OEM
Dependable, high-quality product.	Yes	Yes
FREE Service – including parts, labor and travel with qualifying purchases.	Yes	No
FREE loaner machines when service requires removing a device for repair.	Yes	No
100% guarantee on toner with free replacement and PM if necessary.	Yes	No
FREE Device Reporting to proactively monitor critical errors and toner levels.	Yes	No
FREE Optimization Reporting including supply utilization and electricity consumption.	Yes	No
HP Elite Dealership and Service Center with the ability to perform all HP warranty work.	Yes	No
Environmentally Friendly Product	Yes	No
Covered Devices are Tagged and Inventoried by Location to allow Web-based supply orders and service calls.	Yes	No
View Account History online or download to CSV format for review.	Yes	No
Supplies Shipped directly to specific locations.	Yes	No
FREE Recycling Program – Recycling boxes can be placed on-site to collect used ink and toner cartridges from home, school or work.	Yes	No
Quality Refurbished Equipment available for upgrades and replacements.	Yes	No
20 Years of Experience – IPS will define your print landscape and establish programs & initiatives to optimize your devices and reduce your total cost.	Yes	No

## Save up to 140%

### Save up to 40% on Toner

OEM toners can be very expensive, where remanufactured compatible toners cost considerably less – saving you up to 40% **with no decline in quality** – guaranteed!

### Save 100% on Service

Qualifying supply orders entitles you to free, prompt, quality service **including parts, labor, travel and free loaner equipment!**

