

IPS is an HP Elite Dealer

What is an HP Elite Dealer?

Simply Stated: Hewlett Packard recognizes partners that go beyond providing hardware and demonstrate a consultative sales approach to solve customers' business problems. HP Elite Dealers add value to customers by bundling HP's best in class IPG products with personalized local service. The "HP Elite Dealer" designation is achieved through special HP technology training and a commitment to the HP vision. There are fewer than 150 Elite Dealers in the entire country.



Additional Benefits of Doing Business with IPS Laser Express

Equipment / Financing

Digital Copiers / Multi-Function Devices

IPS sorts through the vast array of digital copiers, MFPs, MFCs, laser, ink jet and other technologies to help find the right equipment for your applications – choosing from top brands such as HP, Brother, Canon, Lexmark, Sharp and more.

Refurbished Equipment

We are one of the largest dealers of refurbished equipment in the tri-state area. If you're looking for a great alternative to purchasing a new piece of equipment, IPS has the right solution for you.

Free Equipment Delivery

Your equipment is delivered to you in our vehicles to ensure prompt scheduling and professional service. The equipment is already assembled, tested and ready to go – and yes, delivery is always free.

Financing / Payment / Leasing

IPS offers payment terms up to 30 days to qualified customers. We offer full leasing and financing on all digital equipment. Contact IPS for details.

Sales / Service

Service Is Our #1 Priority

While most companies are focused on sales of their products without the proper level of support, IPS Laser Express is focused on providing customers with the highest level of professional service in the industry. Our facility has certified technicians that have over 30 years of combined experience in the industry.

Response Time

Depending on the level of printer service required, IPS Laser Express can provide the appropriate response time guarantees - within four hours if necessary.

Printer ID Tracking / History

Our equipment tracking system enables us to provide a detailed history to each customer of parts replaced, response time, technician, end user who placed the call, cost to repair and many other aspects of the equipment. Tracking the equipment allows customers to budget their expenses and analyze older equipment for the purpose of upgrading.

Honest, Hard-Working Employees

Every one of our technicians undergoes a Criminal Records Check by the PA State Police as well as a Child Abuse History Clearance by the PA Department of Public Welfare.



We get you printing. We keep you printing.

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